



INNOVATIVE TRANSPORT SOLUTIONS

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Save \$1000's shipping Dry Van Containers vs. Special Ocean Equipment, see why.

One of the major initiatives Innovative Transport Solutions had in mind when designing the MTT was to provide a simple piece of equipment that would allow for oversized and heavy cargo to be safely loaded and unloaded through the rear doors of an ocean container. No versatile-handling product previously existed and companies were forced to hire special ocean equipment such as the open-top container or flat-rack container to accommodate the cargo but it didn't stop there. Clients would have to wait for this equipment to become available, hire or purchase cranes, certify employees to operate this equipment, purchase securing materials, and ultimately spend 4 man hours on average to (un)load a container.

This special ocean equipment was utilized in most cases not because the cargo was too high or too wide for a regular container, but simply because there was no simple handling device available to load this large heavy cargo through the rear doors of a container.

That was until the introduction of the Mobile Transport Tray (MTT.)

See back for a side by side comparison in dealing with special ocean equipment and the regular



Steel bars that previously had to be loaded into special ocean containers. Time, money, & risk reduced significantly



Special Ocean Containers verses shipping in regular Ocean equipment via the Mobile Transport Tray.

ACTIVITY	REGULAR CONTAINER LOADED VIA THE MOBILE TRANSPORT TRAY	SPECIAL OCEAN EQUIPMENT
Ocean equipment readily available?	✓	✗ certainly not at interior ports
Less than 30 minutes to load or unload cargo from a container?	✓	✗ average 4 man hours
Avoid the need for dunnage or additional securing methods?	✓	✗ average \$150 per TEU / \$300 per FEU
Avoid the need for special ocean equipment and fees	✓	✗ Filed as \$750 per 20'OT or FR & \$1500 per 40'OT or FR
Avoid lifting cargo over-head, less health and safety risks	✓	✗
1 Man operation	✓	✗ generally 2 workers
Possibility to pre-load cargo	✓	✗
Secure method of shipping once loaded	✓	✓
All Ocean carriers carry equipment, better negotiation	✓	✗
Live load and unload of containers (generally speaking)	✓	✗
Cargo safe from elements, weather, salt?	✓	✗
Never pay driver detention?	✓	✗ \$75 per hour after 1-2 free hours
Never pay per-diem due to length of time to unload multiple containers?	✓	✗ \$100 per day storage